



**NIAABC**  
National Auto Body Council

# 2019 Annual Meeting

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November 6, 2019 ~ Election of Board of Directors

**BYLAWS  
OF THE  
NATIONAL AUTO BODY COUNCIL, INC.**  
Adopted January 2015

**ARTICLE II**

**Directors**

**Section 1. Elections.** Members seeking the position of Director must notify the corporation or the Executive Director at least 60 days before the Annual Meeting in writing in order to be included on the ballot. Any member wishing to nominate a person for Director must submit that nomination in writing to the Corporation or Executive Director. All nominees must be current individual members or the designated representative of a member company, in order to be considered a candidate for the Board of Directors. Said nomination must be submitted by a minimum of three members and must be received 60 days before the Annual Meeting.

The election notice for the Board of Director positions considered for election shall then be sent to all members at least 30 days prior to the Annual Meeting. The election notice shall include the number of Director seats to be voted on, the candidate's name, city and state, business address, and e-mail, and if they are an incumbent.

The election shall take place at the Annual Meeting at which time all members shall have the right to vote on any matter that may come before that Meeting. Members must be present at the Meeting to vote. Proxy votes are not allowed.

# 2019 - 20 NABC Board

## Position Openings

F-Name	L-Name	Term Exp.	Term	Status
Elizabeth	Clark	19-Nov	2	OPEN
Clint	Marlow	19-Nov	1	Re-Running
Bill	Mayer	19-Nov	3	OPEN
Anthony	Natale	19-Nov	2	Re-Running
Doug	Schlueter	19-Nov	1	Re-Running
Liz	Stein	19-Nov	1	Re-Running
Debbie	Teter	19-Nov	1	Re-Running

# 2019 -20 NABC Board Candidates

F-Name	L-Name		Company
Josh	Byers		Automotive Color and Supply
Paul	Grant		FindPigtails.com
Matt	Immerfall		All Star Auto Lights
Clint	Marlow	Incumbent	Allstate Insurance
Anthony	Natale	Incumbent	Dent Concepts
Robin	Roberson		Goose & Gander.co
Doug	Schlueter	Incumbent	I-CAR
Liz	Stein	Incumbent	Assured Performance Group
Debbie	Teter	Incumbent	Garmat USA, Inc.



# Josh Byers ~ Automotive Color and Supply

Josh Byers was born in Fort Wayne, Indiana, on May 1, 1980. Mr. Byers is currently the General Manager of his family's business, Automotive Color & Supply Corp., the leading automotive and industrial paint and materials distributor in Indiana. He is responsible for the day-to-day operations of the company across its nine locations and developing its strategic vision. Mr. Byers has worked in this capacity for Automotive Color since 2009.

Mr. Byers is actively involved in the collision repair and paint, body, and equipment industries through several organizations. He is the President of Refinish Distributors Alliance; a member of the Board of Directors for the Indiana Auto Body Association; the President of the Advisory Board for IVY Tech's Collision Repair Program; a Gold Pin Member of the Collision Industry Conference; a member of the Paint, Body, and Equipment Specialists division of the Auto Care Association; and a contributor to the Collision Repair Education Foundation.

Mr. Byers is an active supporter of non-profit organizations such as the Boys and Girls Club of Fort Wayne; Big Brothers Big Sisters of Northeast Indiana; Turnstone Center for Children and Adults with Disabilities; Junior Achievement of Northern Indiana; and the World Baseball Academy.

Mr. Byers lives in Indianapolis with his wife Nicole and children John and Charlie. He is a graduate of Indiana University-Purdue University in Fort Wayne, Indiana, with a Bachelor's degree in Business Economics; Marquette University in Milwaukee, Wisconsin, with a Master's degree in Applied Economics and a Juris Doctor degree in Law; and Discover Leadership Training in Houston, Texas.



## Paul Grant ~ FindPigtails.com

Paul Grant has twenty-five years experience in the automobile electronics business. He served fourteen years as founder and president of TRS, Inc., based out of Houston, Texas, with satellite offices in other main Texas cities. He developed a mobile service diagnosing electrical problems, which is widely used by body shops and the insurance industry. Paul's career began in 1996 until 2004 as Vice President for Protech electronics based in Dallas, Texas, where he taught state accredited continuing education classes concerning airbag knowledge, proper wiring/connector repairs and theft to insurance adjusters, as part of their continuing education.

In 2017 Paul sold his business TRS to asTech and served as a Sr. VP of Business Development, where he is working to expand the growing need for auto electronics until March of 2018. Today Paul has dedicated his time to his company [findpigtails.com](http://findpigtails.com) created in 2015. [Findpigtails.com](http://Findpigtails.com) is created with the collision industry in mind. Our goal is to keep the vehicle in the Production lane by keeping the most extensive inventory and knowledgeable salespeople ready to serve our customer when ever the time arises for a electrical Connector.

Paul and his company also donate big screen TV's to every recipient of an NABC Recycled Ride® at each of our Pars for Cars Fundraising events around the country.



# Matt Immerfall ~ All Star Auto Lights

Matt Immerfall, 35, is the CEO of All Star Auto Lights with locations in California, Tennessee, Michigan, Florida, Texas, Pennsylvania, North Carolina and an additional location in Colorado coming Fall 2019. Matt earned his Bachelor of Science in Business from The University of Central Florida (Class of 2006) and his MBA from The University of Florida (Class of 2009).

Founded in 2005 in the Detroit Metro area in Michigan, All Star Auto Lights exists to deliver insurance quality OEM, foreign and domestic product to body shops and insurance companies and provides an alternative to “going new” on all parts. All Star Auto Lights is redefining the auto parts experience through passion and service and consistently delivers a quality product that rivals new lights. Insurance companies and body shops alike find significant savings with All Star Auto Lights.

Since joining his father's business by opening the company's Florida location in 2009, the company has experienced strong year over year growth under Matt's guidance. The company now boasts over 150 employees.

All Star has been able to join forces with the community through employing job seekers through non-profit organizations like The Jobs Partnership of Florida working to transform the lives of the working poor and underemployed in our community.

Matt also serves as a deacon at Lifebridge Church in Windermere and serves on the advisory board for Nations of Coaches, an NCAA basketball focused non-profit. Matt resides in Windermere with his wife Amy and their two children Eden, 6 and Brooks 4. Matt currently serves on the NABC Marketing Committee and attends most of the NABC Board Meetings.



## Clint Marlow ~ Allstate Insurance

For more than 30 years, Clint Marlow has worked within the insurance industry. He started his career with Allstate Insurance in the New England region as an auto adjuster and after a succession of roles, and a promotion to Senior Manager at the company's headquarters Clint and his family moved to Chicago. Clint has been at the center of many of Allstate's auto damage claim handling strategies including Quick Foto Claim, Virtual Assist, and the GHRN program. His current focus at Allstate centers on forwarding looking research, digital innovation, key strategic projects, and strategic partnerships.

Clint is a named inventor on 9 different US patents with an additional 30 applications under review. Giving back to the collision repair industry is very important to Clint. He currently serves as the Immediate Past Chair to the CIECA organization (a nonprofit focused on data standards), is the Co - Chairman of the CIECA FNOL Committee, a National Auto Body Council board member, and Chairs the CIC Insurer / Repairer Relationship committee.



# Anthony Natale ~ Dent Concepts

Anthony Natale is President at Natalco Enterprises, a holding company that supports various well-established companies in the Claims and Automotive Aftermarket Industry. Anthony has devoted the last 20 years to pioneering and acquiring new businesses, both in the Auto and Property Claims industries.

His recent activities include; President of Dent Concepts, Board of Directors at the National Auto Body Council, and a contributor to the curriculum development for PDR at I-CAR.

As President of Natalco, Anthony continues to be innovative; along with creating industry awareness about repair methods, best practices, and market trends.

Anthony has co-chaired the Distracted Driving Initiative (DDI) for the National Auto Body Council. During his tenure at NABC, he has assisted with the refacing of the Initiative from infancy to a well-recognized program. DDI targets the nation's communities to provide a community-based program. Anthony is currently the Co-Chair of the NABC Membership Committee.

Anthony is a frequent speaker at several industry events and summits within the auto, property, and aftermarket industries. Currently, he lives in Nashville, Tennessee where his interests are in Jazz music and enjoying time at home.



# Robin Roberson ~ Goose & Gander.co

Robin Roberson is the President and co-founder of Goose & Gander.co, a boutique consulting firm focused on enabling rapid growth and adoption of emerging technologies. As previous CEO and co-founder of WeGoLook, she grew the business to over 45,000 global independent contractors, changing the way the insurance industry viewed the sharing economy, while exiting for over 36M. Today, she is consistently recognized as one of the top 50 global influencers within insurtech and is a sought-after thought leader and public speaker on entrepreneurship and innovation within the insurance, automotive and banking industries.

She has an extensive background in sales, beginning her career with the Washington Post and advancing to regional and management positions in Missouri and Mississippi. Returning to Oklahoma, Robin started a consulting firm which primarily centered around providing automotive dealerships exposure to the internet and online sales. Her e-commerce experience and development of enterprise solutions combined with her early entry into the sharing economy gives her a unique voice in tech and the gig economy.

Personally, Robin is married to Andy Roberson, with a total of six children. The family enjoys traveling, playing cards and sports.

Currently, Robin is a member of The Women Presidents' Organization and serves as a board member for:

BancFirst – Board of Directors

Creative Oklahoma – Board of Directors

The Institutes Org - The Future of Risk Advisory Board

Oklahoma State Fair Board

WeGoLook – Board member



## Doug Schlueter ~ I-CAR

Doug has over 30 years of industry experience, excelling in Sales and Operations. He has continually advanced in leadership positions with Insurance Auto Auctions, Copart, Hertz, Enterprise and I-CAR.

Currently, Doug is I-CAR's Principal MSO Business Development Manager, responsible for managing and selling to I-CAR's top accounts, representing over 3,500 shops.

Over the past eight years, Doug has been actively involved with the NABC, first as a volunteer, then as an elected Board Member. He has actively participated in Board functions. Additionally, he has held several leadership positions such as the Recycled Rides Chair and Co-Chair and consecutive years on the Executive Council.

Doug lives in Overland Park, KS and is married with three daughters and one son. When not spending time with family or industry related activities, Doug enjoys golf, reading and US Presidential history.



## Liz Stein ~ Assured Performance Group

Elizabeth Stein is the Vice-President of Industry Relations at Assured Performance Network. She helped facilitate the launch of the Assured Performance Manufacturer Certification programs on behalf of Fiat Chrysler Automobiles, Nissan, INFINITI, Kia and the Hyundai Recognized Collision Repair Program. She has worked for Assured Performance for over seven and half years initially serving as the Executive Director of Certification and moved into Vice-President of Industry Relations in 2012.

Prior to her working experience at Assured Performance, Elizabeth worked for Fix Auto for eight years holding a variety of positions the last of which was Director of Membership and Marketing.

Elizabeth served on the National Auto Body Council Board for over eight years and helped to launch the Recycled Rides program. She also sat on the Allstate Advisory Council, volunteered on the CIC Insurance/Body Shop Relations Committee and the WIN Conference Committee. In 2017 she was honored by WIN as the Most Influential Woman of the Year.

Preceding her collision repair industry experience, Elizabeth enjoyed a career in entertainment as a Senior Publicist where she helped to launch such notable shows as Cirque Du Soleil and Mama Mia. Under her leadership, several of her clients were on the cover of the LA Times, Orange County Register, KTLA morning show and Fox morning show, as well as hundreds of other publications and media outlets throughout the USA.

On a personal note she is married to Rich Stein and they have two young daughters, ages nine and twelve years old.

Iz is one of the Co-Chairs of the NABC Fundraising Committee and is on her second career tour with the NABC Board of Directors



## Debbie Teter ~ Garmat USA, Inc.

Debbie Teter is the Marketing Director and National Account Manager for Garmat USA. Having started in 2010, she considers herself a relative newbie in the industry. She knew she was “home” the day she interviewed for the job, and her love of the industry grew as she met more customers, interacting with not only shop owners, but industry partners. Every facet of the industry is focused on the customer, and the idea of family seems to permeate throughout.

Debbie has been a member of the NABC for two years. Recycled Rides was the major draw, she has witnessed firsthand how the gift of transportation can change a life, As an experienced Marketing Professional she will bring to the board her skills in many methodologies including communications, branding, research and event planning.

At home, Debbie is highly involved in community programs, and was Board Chair for the South Westminster Arts Group from 2009-2015 This group brought art experiences and education to the low-income communities in Westminster, Co. Under her tenure she helped secure funding and brought to life programs that included sculpture in the park, community festivals and free art education for children. Debbie is also part of the Heart of Westminster, a citizen’s group protecting the rights of homeowners in her neighborhood. The groups acts as a catalyst to city government to ensure the under-served in the neighborhoods of South Westminster have a voice in local government decisions. In addition, Debbie was also instrumental in the creation of the newly formed Inclusivity Board in Westminster, having served on the Inclusivity Task Force.

Debbie and her husband spend their free time working on their house, which they affectionately call the money pit. It is an 1885 Victorian Shingle Home located in Westminster Colorado.

Debbie currently serves as the Co-Chair of the NABC Marketing Committee and the NABC Awards Committee.

# Candidate Contact Information

F-Name	L-Name	Company	Title	Phone	Email
Josh	Byers	Automotive Color and Supply	General Manager	260.414.6908	<a href="mailto:josh@automotivecolor.us">josh@automotivecolor.us</a>
Paul	Grant	FindPigtails.com	Owner	844.255.5899	<a href="mailto:paul@findpigtails.com">paul@findpigtails.com</a>
Matt	Immerfall	All Star Auto Lights	CEO	407.271.8949	<a href="mailto:matt@allstartautolights.cm">matt@allstartautolights.cm</a>
Clint	Marlow	Allstate Insurance	Director - Claims Innovation and Customer Experience	847.402.0306	<a href="mailto:clint.marlow@allstate.com">clint.marlow@allstate.com</a>
Anthony	Natale	Dent Concepts	President, Dent Concepts	615.739.6100	<a href="mailto:anatale@dentconcepts.com">anatale@dentconcepts.com</a>
Robin	Roberson	Goose & Gander.co	President	405.317.4107	<a href="mailto:robin@gooseandgander.co">robin@gooseandgander.co</a>
Doug	Schlueter	I-CAR	Principal, MSO Business Development, I-CAR	847.902.0964	<a href="mailto:doug.schlueter@i-car.com">doug.schlueter@i-car.com</a>
Liz	Stein	Assured Performance Group	VP of Industry Relations	562.397.7183	<a href="mailto:Liz.stein@assuredperformance.net">Liz.stein@assuredperformance.net</a>
Debbie	Teter	Garmat	Marketing Director/National Account Manager	303.781.6802	<a href="mailto:debbiet@garmat.com">debbiet@garmat.com</a>



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